

Message Text

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PAGE 01 DHAHRA 01546 160545Z
ACTION EB-07

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----- 022702 /10

R 160515Z DEC 76
FM AMCONSUL DHAHRAN
TO AMEMBASSY ABU DHABI
AMEMBASSY ATHENS
AMEMBASSY DOHA
AMEMBASSY JIDDA
AMEMBASSY KUWAIT
AMEMBASSY MANAMA
AMEMBASSY MUSCAT
INFO SECSTATE WASHDC 5144
USDOC WASHDC

UNCLAS DHAHRAN 1546

E.O. 11652: N/A
TAGS: BENC, SA
SUBJECT: CONSTRUCTION MANAGEMENT CONTRACT WITH UNIVERSITY

1. US ARCHITECTURAL FIRM, WHICH HAS RESIDENT REP SERVING UNIVERSITY OF PETROLEUM AND MINERALS (UPM), DHAHRAN, HAS ASKED CONGEN TO SUGGEST NAMES OF US FIRMS WHO WOULD BE INTERESTED IN SMALL PROJECT MANAGEMENT CONTRACT WITH UPM. CONTRACT CALLS FOR ASSISTING "CONTRACTOR CATCH UP WITH CONSTRUCTION PROGRAM ON 189 HOUSES WHICH ARE WAY BEHIND SCHEDULE." UNIVERSITY WISHES TO ENGAGE FIRM, WITH EXPERIENCE IN AREA, WHO CAN STEP IN QUICKLY AND GET ITS HOUSING PROJECT MOVING FORWARD SWIFTLY. ACTION ADDRESSEES, IF THEY KNOW OF FIRMS IN THEIR COUNTRIES WHO WOULD BE INTERESTED IN PROJECT, SHOULD TELEGRAPH POST NAME OF COMPANY AND BRIEF SUMMARY OF EXPERIENCE IN AREA. WE WILL QUICKLY FORWARD INFORMATION TO NEARBY OFFICE OF UPM'S ARCHITECT.

2. FYI: UPM IS SERIOUSLY CONSIDERING, AT THIS TIME, USING CONSTRUCTION MANAGEMENT COMPANY ON OTHER PROJECTS UNDER ITS CONTROL. HENCE, COMPANY WHICH LANDS SMALL CONTRACT FOR PROJECT OUTLINED ABOVE, COULD HAVE ITS FOOT IN DOOR FOR MUCH LARGER CONTRACT IF UPM SATISFIED WITH ITS PERFORMANCE.

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